Problem:
The customer needed to resolve their compute and storage capacity issue

Solution:
• ID Technologies designed a total solution, including compute, storage, networking, and rack equipment
• We wrapped full “white glove installation” into the solution and were able to deliver fully integrated, cabled, and labeled racks at the customer site

Challenge.
The customer needed to resolve their compute and storage capacity issue. ABIS workload in digital forensics outgrew their current IT environment, therefore, we needed to provide them a solution that let them optimize their environment. It gave them the availability to scale seamlessly moving forward as they grow.
Our Approach.
We were involved from the beginning to help shape this project. Based on our recommendations, the customer put together an RFP to meet their needs. It was released on ITES3-H, where we submitted our official response. We had relationships within the organization that developed with the UCOP project for FBI. The customer knew we had the expertise and knowledge around the solutions that they were looking to implement.

Solution.
By collaborating with our highly skilled engineering team, we were able to listen to the customer’s needs and design a total solution, including compute, storage, networking, and rack equipment. We wrapped full “white glove installation” into the solution and were able to deliver fully integrated, cabled, and labeled racks at the customer site. Our team followed up with the customer afterwards to ensure everything was delivered as intended.

Result.
By delivering a fully integrated solution, we were able to drastically cut down time to production for the customer and allow them to start using the systems for their mission much faster. Since the customer did not have to spend the time setting up the equipment, they were also able to save costs in labor with their own employees, allowing them to be more agile and efficient for their mission.